Message Text

UNCLASSIFIED

PAGE 01 ABU DH 03456 221405Z ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 PASS-00 /018 W

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R 220610Z DEC 76 FM AMEMBASSY ABU DHABI TO SECSTATE WASHDC 5364

UNCLAS ABU DHABI 3456

E.O. 11652: NA TAGS: BEXP, TC

SUBJ: YOUR TELEX 12/14 JEBAL-ALI.

TO: MR. DANA LOW CONSULTING ENGINEER 345 PARK AVENUE NEW YORK, NEW YORK TEL: (212) 755-2000

REFERENCE: TELEX DEC. 14, 1976

AFTER RECEIPT OF YOUR 12/14 TELEX CONCERNING TAMS INTEREST IN JEBAL ALI, OUR BRANCH OFFICE DUBAI MADE INQUIRIES ABOUT STATUS OF ROAD AND OTHER CONTRACTS.

A BANKER ASSOCIATED WITH THE PROJECT HAS TOLD ONE OF MY OFFICERS THAT THE (THE BANKER) SUSPECTS THAT WHILE MOST OF THE MAJOR PROJECTS HAVE BEEN LET, MANY SMALLER ONES ARE "PROBABLY" STILL OPEN. AS YOUR ARE NO DOUBT AWARE, IN DUBAI, PROJECTS ARE RARELY PUT OUT TO PUBLIC TENDER. THEY ARE GENERALLY NOGOTIATED.

IN SUMMARY, WHILE I DO NOT WISH TO IMPLY THAT THE BRITISH DOMINANCE IN DUBAI A & E WORK IS FADING, A "REAL" POSSIBILITY DOES EXIST FOR TAMS IN THE SENSE THAT SOME CONTRACTS ARE NOT YET LET AND WE ARE HAPPY TO HELP. UNCLASSIFIED

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I MUST ADD HOWEVER THAT AN AGRESSIVE CAMPAIGN WITH A WEEK ON THE GROUND IN DUBAI WOULD PROBABLY BE CALLED FOR. IF YOU WISH TO GET MORE SPECIFIC INFORMATION THE OFFICER IN CHARGE OF OUR BRANCH OFFICE IN DUBAI IS CHARLES CURRIER TEL: 29003, TELEX 6031 BACCUS DB.

AMERICAN EMBASSY ABU DHABI, UNITED ARAB EMIRATES DICKMAN

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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Message Attributes

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Subject: YOUR TELEX 12/14 JEBAL-ALI. TO: MR. DANA LOW CONSULTING ENGINEER TAGS: BEXP, TC
To: STATE

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